



March 25, 2019

To Whom It May Concern:

The Poolsaver program offered swimming pools owners an instant \$400.00 rebate on the purchase of a variable-speed pool pump to replace a constant-speed pump. Variable-speed pumps use up to 90% less energy, the average single-speed pool pump consumes 2,723 kWh/year versus 317 kWh/year for variable-speed pumps. These are significant energy savings resulting in substantial savings for hydro customers. Many pool owners already planned to replace their pool pump because of the Poolsaver incentive.

As a member of the Pool & Hot Tub Council of Canada (PHTCC) I have worked closely with the local hydro distribution companies in developing, marketing and administering the program. I am shocked and disappointed to find out that the Poolsaver program was cancelled without notice just as the pool season is about to begin.

My company has already spent considerably on promotion and marketing of the Poolsaver program such as flyers, brochures, phone system and website upgrades. None of these advertisements can be changed for this season.

As an approved Poolsaver vendor, I have purchased a large inventory of pool pumps in preparation for the increased demand this year and simply cannot afford to carry such inventories.

In addition, based on the decision to cancel the poolsaver program, the employees I hired based on the expected demand may lose their job and only source of income.

Once again, I cannot convey the depth of my disappointment in the decision to cancel a program that benefited a large number of individuals.

I respectfully request that you reconsider cancelling this program or at the very least allow the program to be in effect until the end of the year.

I look forward to a response to my concerns.

Sincerely,

Robecca Smith, Co-owner  
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